

RAYMOND JAMES

Raymond James Financial, Inc. Basel III Public Disclosures

As of and for the three months ended December 31, 2021

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RAYMOND JAMES FINANCIAL, INC.

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Road map

References to Raymond James Financial, Inc.'s regulatory filings

The Securities and Exchange Commission ("SEC") filings of Raymond James Financial, Inc. contain information relevant to the disclosure requirements set forth under the Basel III capital framework. The following table is a mapping of the disclosure topics addressed within this regulatory disclosure report to the Raymond James Financial, Inc. Quarterly Report on Form 10-Q for the period ended December 31, 2021 ("Q1 2022 Form 10-Q"), the Annual Report on Form 10-K for the year ended September 30, 2021 ("2021 Form 10-K"), and the December 31, 2021 Consolidated Financial Statements for Holding Companies - Form FR Y-9C ("FR Y-9C").

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Introduction***Company overview***

Raymond James Financial, Inc. (“RJF”, the “firm” or the “Company”) is a leading diversified financial services company providing private client group, capital markets, asset management, banking and other services to individuals, corporations and municipalities. The firm, together with its subsidiaries, is engaged in various financial services activities, including providing investment management services to retail and institutional clients, merger & acquisition and advisory services, the underwriting, distribution, trading and brokerage of equity and debt securities, and the sale of mutual funds and other investment products. The firm also provides corporate and retail banking services, and trust services. The firm operates in the United States (“U.S.”) and, to a lesser extent, in Canada, the United Kingdom (“U.K.”), and other parts of Europe. Established in 1962 and public since 1983, RJF is listed on the New York Stock Exchange (the “NYSE”) under the symbol “RJF.”

When we refer to "we," "our," and "us" in this report, we mean Raymond James Financial, Inc. and/or our consolidated subsidiaries. When we refer to the "RJ Bank" in this report, we mean our only bank subsidiary Raymond James Bank and its subsidiaries.

As a bank holding company under the Bank Holding Company Act of 1956, as amended (the “BHC Act”), that has made an election to be a financial holding company (“FHC”), RJF is subject to supervision, examination and regulation by the Board of Governors of the Federal Reserve System (the “Fed”). We are subject to the Fed’s minimum capital requirements and overall capital adequacy standards. The risk-based capital requirements are expressed as capital ratios that compare measures of regulatory capital to risk-weighted assets, which incorporates quantitative measures of our assets, liabilities, and certain off-balance sheet items as calculated under regulatory capital rules. The leverage based requirement is expressed as a ratio that compares the tier 1 regulatory measure of capital to adjusted average assets. RJF’s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk-weightings, and other factors.

This report should be read in conjunction with our Q1 2022 Form 10-Q and our 2021 Form 10-K, which include important information on risk management policies and practices. A disclosure index is provided in the Road Map on page 3 of this report and specific references have been included herein.

Regulatory capital standards and disclosures

We are subject to the Fed’s capital rules which implemented the Basel III requirements for U.S. banking organizations. These rules establish an integrated regulatory capital framework and implement, in the U.S., the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain changes required by the Dodd-Frank Act. We apply the standardized approach for calculating risk-weighted assets and are also subject to the market risk provisions of the Federal Reserve’s capital rules (“market risk rule”).

Under these rules, minimum requirements are established for both the quantity and quality of capital held by banking organizations. RJF and RJ Bank are required to maintain minimum ratios of common equity tier 1, tier 1 and total capital to risk-weighted assets, as well as minimum leverage ratios (defined as tier 1 capital divided by adjusted average assets). Failure to meet minimum capital requirements could initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial condition and results of operations.

The following table presents the minimum Basel III regulatory capital ratios we must satisfy to avoid limitations on capital distributions and discretionary bonus payments, which include a capital conservation buffer of 2.5%. These ratios are different than the ratios required for capital adequacy purposes or to be “well-capitalized”. See Note 20 - Regulatory Capital Requirements of our Q1 2022 Form 10-Q.

Basel III Minimum Regulatory Capital Ratios

Common equity tier 1 risk-based capital ratio	7.0 %
Tier 1 risk-based capital ratio	8.5 %
Total risk-based capital ratio	10.5 %

We must also maintain a minimum leverage ratio of 4%.

Scope of application

RJF’s basis of consolidation for both financial and regulatory reporting purposes is in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") and include the accounts of RJF and its majority-owned subsidiaries. All material intercompany transactions and balances have been eliminated in consolidation. For further information regarding our principles of consolidation, see Note 1 - Organization and Basis of Presentation of our Q1 2022 Form 10-Q and any additional relevant references provided in the Road Map on page 3 of this report.

Restrictions on the transfer of funds or regulatory capital within RJF

Dividends from Raymond James and Associates, Inc. (“RJ&A”), one of our broker-dealer subsidiaries, as well as from RJ Bank are the primary sources of liquidity for RJF, our parent company. However, there are statutory and other limits on the amount of dividends that these subsidiaries can pay to RJF.

For further information on liquidity, see the “Liquidity and Capital Resources” section of Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") of Part I, Item 2 of our Q1 2022 Form 10-Q and any additional relevant references provided in the Road Map on page 3 of this report.

Sections 23A and 23B of the Federal Reserve Act and the Fed's Regulation W limit the types and amounts of transactions, including extensions of credit, between RJ Bank and certain other subsidiaries and RJF and its other nonbank subsidiaries. In addition to the quantitative limits that apply to extensions of credit, all the transactions must be on terms and conditions that are either substantially the same as or more beneficial to RJ Bank and certain other subsidiaries than those prevailing at the time for comparable transactions with or involving nonaffiliates.

The Fed also requires that FHCs, such as RJF, serve as a source of financial strength for any of its subsidiary depository institutions. The term “source of financial strength” is defined as the ability of a company to provide financial assistance to its insured depository institution subsidiaries in the event of financial distress at such subsidiaries. Under this requirement, RJF could be required to provide financial assistance to RJ Bank in the future should it experience financial distress.

Refer to the “Regulation” section in Item 1 - Business of our 2021 Form 10-K and the “Regulatory” section of MD&A of Part I, Item 2 of our Q1 2022 Form 10-Q for more information. Any additional relevant references are provided in the Road Map on page 3 of this report.

Compliance with capital requirements

As of December 31, 2021, regulatory capital for RJF and RJ Bank exceeded their minimum required regulatory capital requirements. Our regulated broker-dealer subsidiaries were also in compliance with and exceeded their minimum net capital requirements at December 31, 2021. Furthermore, all of our other active regulated subsidiaries were in compliance with and exceeded all applicable regulatory capital requirements as of this reporting date. For further detail on regulatory capital requirements, see Note 20 - Regulatory Capital Requirements of our Q1 2022 Form 10-Q and any additional relevant references provided in the Road Map on page 3 of this report.

Capital structure

Common equity (i.e., common stock, additional paid-in capital, and retained earnings) is the primary component of our capital structure. Common equity allows for the absorption of losses on an ongoing basis and for the conservation of resources during stress periods, as it provides RJF with discretion on the amount and timing of dividends and other distributions. Information about our common equity is included in our Q1 2022 Form 10-Q on the Condensed Consolidated Statements of Financial Condition and the Condensed Consolidated Statements of Changes in Shareholders’ Equity. See additional relevant references provided in the Road Map on page 3 of this report.

We also purchase our own stock from time to time in conjunction with a number of activities, each of which is described in Part II, Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds of our Q1 2022 Form 10-Q and any additional relevant references provided in the Road Map on page 3 of this report.

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The following table presents the components of RJF's capital structure.

<i>\$ in millions</i>	December 31, 2021
Common equity tier 1 capital/Tier 1 capital	
Common stock and related additional paid-in capital	\$ 2,057
Retained earnings	8,003
Less: Treasury stock	(1,373)
Accumulated other comprehensive loss	(87)
Less: Goodwill and other intangibles, net of related taxes	(809)
Other adjustments and (deductions)	51
Common equity tier 1 capital/tier 1 capital	7,842
Tier 2 capital	
Qualifying allowance for loan and lease losses	355
Tier 2 capital	355
Total capital	\$ 8,197

Further details about our regulatory capital can be found in RJF's Schedule HC-R to our FR Y-9C and any additional relevant references provided in the Road Map on page 3 of this report.

Capital adequacy

Senior management establishes our capital management framework. For further information, see the "Liquidity and Capital Resources" section of MD&A of Part I, Item 2 of our Q1 2022 Form 10-Q and any additional relevant references provided in the Road Map on page 3 of this report.

Risk-weighted assets, as defined under the Fed's capital rules, represent our on-balance sheet assets and off-balance sheet exposures, weighted according to the risk ratings assigned by the Fed to each exposure category. The risk-weighted asset calculation is used in determining our risk-based capital requirement.

The following table presents RJF's risk-weighted assets by exposure types.

<i>\$ in millions</i>	December 31, 2021
On-balance sheet assets:	
Exposures to sovereign and government-sponsored entities ⁽¹⁾	\$ 1,684
Exposures to depository institutions, foreign banks, and credit unions	2,859
Exposures to public-sector entities	587
Corporate exposures	13,473
Residential mortgage exposures	2,814
Statutory multifamily mortgage exposures	—
High volatility commercial real estate exposures	60
Past due loans	110
Equity exposures	660
Other assets	4,753
Off-balance sheet:	
Standby letters of credit	13
Commitments with original maturity of 1 year or less	6
Commitments with original maturity greater than 1 year	1,312
Over-the-counter derivatives	112
Centrally-cleared derivatives	—
Other off-balance sheet items	194
Market risk-weighted assets	1,698
Total standardized risk-weighted assets	\$ 30,335

(1) RJF's exposure is predominantly to the U.S. government and its agencies.

Further details about our risk-weighted assets can be found in Schedule HC-R to our FR Y-9C and any additional relevant references provided in the Road Map on page 3 of this report.

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The following table summarizes the capital ratios for RJF and RJ Bank.

December 31, 2021	Common equity tier 1 capital ratio	Tier 1 capital ratio	Total capital ratio	Tier 1 leverage ratio
RJF	25.9%	25.9%	27.0%	12.1%
RJ Bank	13.3%	13.3%	14.6%	7.2%

Capital conservation buffer

The capital conservation buffer is mandatory regulatory capital that financial institutions are required to hold in addition to the other minimum capital requirements. Basel III guidelines state a banking organization would need to hold a capital conservation buffer in an amount greater than 2.5% of total risk-weighted assets over the regulatory minimums to avoid limitations on capital distributions and discretionary bonus payments to executive officers.

The capital conservation buffer of a banking organization is the lowest of the following three ratios: the common equity tier 1 capital ratio less its minimum common equity tier 1 capital ratio, the tier 1 capital ratio less its minimum tier 1 capital ratio or the total capital ratio less its minimum total capital ratio.

The following table presents the capital conservation buffer calculations and eligible retained income for RJF and RJ Bank.

<i>\$ in millions</i>	December 31, 2021			
	Capital ratio	Minimum capital requirement	Capital conservation buffer	Minimum capital conservation buffer requirement
RJF				
Common equity tier 1 capital	25.9 %	4.5 %	21.4 %	2.5 %
Tier 1 capital	25.9 %	6.0 %	19.9 %	2.5 %
Total capital	27.0 %	8.0 %	19.0 %	2.5 %
Eligible retained income ⁽¹⁾	\$ 1,189			
RJ Bank				
Common equity tier 1 capital	13.3 %	4.5 %	8.8 %	2.5 %
Tier 1 capital	13.3 %	6.0 %	7.3 %	2.5 %
Total capital	14.6 %	8.0 %	6.6 %	2.5 %
Eligible retained income ⁽¹⁾	\$ 336			

(1) Eligible retained income represents the amount to which restrictions on capital distributions and discretionary bonuses would apply if the capital conservation buffer fell below the required minimum. Eligible retained income is the greater of (a) net income for the four calendar quarters preceding the current calendar quarter, net of any distributions and associated tax effects not already reflected in net income (e.g., dividend payments and share repurchases) and (b) the average of net income for the four calendar quarters preceding the current calendar quarter.

As a result of the capital conservation buffer calculations and eligible retained income for both organizations, there are no limitations on distributions and discretionary bonus payments under the capital conservation buffer framework. For more information, see RJF's FR Y-9C Schedule HC-R Part I and RJ Bank's Federal Financial Institutions Examination Council Form 031 - Consolidated Reports of Condition and Income, Schedule RC-R Part I as of the date indicated in the table above.

Credit risk

Credit risk is the risk of loss due to adverse changes in a borrower's, issuer's or counterparty's ability to meet its financial obligations under contractual or agreed-upon terms. The nature and amount of credit risk depends on the type of transaction, the structure and duration of that transaction, and the parties involved. Credit risk is an integral component of the profit assessment of lending and other financing activities. We are exposed to credit risk through our brokerage activities, as well as our banking activities. Management of risk is critical to our fiscal soundness and profitability. Our risk management processes are multi-faceted and require communication, judgement and knowledge of financial products and markets.

See the "Risk Management" section of MD&A of Part I, Item 2 of our Q1 2022 Form 10-Q and Part II, Item 7 of our 2021 Form 10-K, as well as any additional relevant references provided in the Road Map on page 3 of this report for our quantitative and qualitative disclosures about credit risk, including how we manage credit risk, as well as for information on our enterprise risk management program.

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Refer to Note 2 - Summary of Significant Accounting Policies in our 2021 Form 10-K, and any additional relevant references provided in the Road Map on page 3 of this report for a description of our accounting policies for determining past due or delinquency status, placing loans on nonaccrual status, returning loans to accrual status, estimating our allowance for credit losses, and charging off uncollectible amounts.

Credit risk exposures and contractual maturities

The following tables present our most significant on- and off-balance sheet positions as of December 31, 2021 for which we have credit risk exposure by counterparty type, country of domicile and contractual maturity. These amounts do not include the effects of certain credit risk mitigation techniques not reflected in our statement of financial condition (e.g., collateral netting and counterparty netting not permitted under GAAP) or any allowance for credit losses.

For information on average balances related to these exposures, refer to the "Net Interest Analysis" section of MD&A of Part I, Item 2 of our Q1 2022 Form 10-Q and any additional relevant references provided in the Road Map on page 3 of this report.

\$ in millions	Counterparty type					Counterparty country of domicile			
	Banks	Public sector ⁽¹⁾	Corporate	Retail & other	Total	U.S.	Canada	Other	Total
Cash and cash equivalents	\$ 5,588	\$ 2,619	\$ 9	\$ —	\$ 8,216	\$ 7,037	\$ 1,059	\$ 120	\$ 8,216
Assets segregated for regulatory purposes and restricted cash	5,891	9,599	—	—	15,490	14,810	680	—	15,490
Collateralized agreements	10	—	337	—	347	308	29	10	347
Available-for-sale securities	—	8,547	—	—	8,547	8,547	—	—	8,547
Derivative assets	6	151	30	27	214	212	2	—	214
Brokerage client receivables ⁽²⁾	—	—	373	2,348	2,721	2,256	139	326	2,721
Bank loans	43	1,290	14,242	10,865	26,440	23,483	2,064	893	26,440
Loans to financial advisors	—	—	—	1,137	1,137	1,077	57	3	1,137
Total on-balance sheet	11,538	22,206	14,991	14,377	63,112	57,730	4,030	1,352	63,112
Commitments ⁽³⁾	15	20	4,590	16,810	21,435	20,954	283	198	21,435
Total	\$ 11,553	\$ 22,226	\$ 19,581	\$ 31,187	\$ 84,547	\$ 78,684	\$ 4,313	\$ 1,550	\$ 84,547

\$ in millions	Maturing in			
	One year or less	> One year – five years	> Five years	Total
Cash and cash equivalents	\$ 8,216	\$ —	\$ —	\$ 8,216
Assets segregated for regulatory purposes and restricted cash	15,490	—	—	15,490
Collateralized agreements	347	—	—	347
Available-for-sale securities	33	451	8,063	8,547
Derivative assets	6	10	198	214
Brokerage client receivables ⁽²⁾	2,721	—	—	2,721
Bank loans	7,754	8,239	10,447	26,440
Loans to financial advisors	26	480	631	1,137
Total on-balance sheet	34,593	9,180	19,339	63,112
Commitments ⁽³⁾	19,109	2,143	183	21,435
Total	\$ 53,702	\$ 11,323	\$ 19,522	\$ 84,547

- (1) Includes balances with U.S. and non-U.S. entities such as the U.S. government and its agencies, the Federal Reserve and Federal Home Loan Bank, government-sponsored entities, states and municipalities and not-for-profit organizations.
- (2) Brokerage client receivables primarily includes margin loans to retail clients.
- (3) Off-balance sheet commitments to extend credit which includes commercial and consumer lines of credit (primarily securities-based loans), unfunded lending commitments and standby letters of credit. Refer to Note 15 - Commitments, Contingencies and Guarantees in our Q1 2022 Form 10-Q for further information.

Counterparty credit risk

Counterparty credit exposure is the risk that counterparties may be unable or unwilling to fulfill their contractual obligations, which could potentially lead to financial losses for the firm. Counterparty credit risk primarily arises for us from derivative contracts, collateralized agreements, securities-based loans and margin loans.

For information on credit risk management policies and accounting policies related to these exposures:

- Refer to the "Risk Management - Credit Risk" section of MD&A of Part I, Item 2 of our Q1 2022 Form 10-Q and Part II, Item 7 of our 2021 Form 10-K for our quantitative and qualitative disclosures about credit risk.
- Refer to our accounting policies in Note 2 - Summary of Significant Accounting Policies in our 2021 Form 10-K and any additional relevant references provided in the Road Map on page 3 of this report.

Refer to Note 6 - Derivative Assets and Liabilities and Note 7 - Collateralized Agreements and Financings of our Q1 2022 Form 10-Q for quantitative and qualitative information regarding our derivative and collateralized agreements and the related collateral.

Credit risk mitigation

In addition to the use of netting and collateral to mitigate our credit risk described in the "Credit risk - Credit exposures and contractual maturities" section, we may seek to mitigate credit risk using other techniques such as credit evaluation of our counterparties. This credit evaluation includes a careful review of the underlying business and the use of limits established by senior management, taking into consideration factors including the financial strength of the counterparty, the size of the position or commitment, the expected duration of the position or commitment and other positions or commitments outstanding.

For information on our credit risk mitigation, please see the references provided in the "Credit Risk" section above and any additional relevant references provided in the Road Map on page 3 of this report.

The following table presents credit risk exposures secured by eligible financial collateral, including cash and securities as defined by the Fed's capital rules, as of December 31, 2021. These amounts do not include any allowance for credit losses.

<i>\$ in millions</i>	Exposure amount	Amount secured by eligible collateral
Bank loans	\$ 6,563	\$ 6,240

The following table presents the credit risk exposures that are covered by guarantees as of December 31, 2021. These amounts do not include any allowance for credit losses.

<i>\$ in millions</i>	Exposure amount	Risk weighted assets amount
Available-for-sale securities	\$ 8,547	\$ 1,672
Bank loans	\$ 207	\$ —

Securitization

Securitization exposures, defined by Basel III, are: on-balance sheet or off-balance sheet credit exposures (including credit-enhancing representations and warranties) that arise from a traditional securitization or synthetic securitization (including a resecuritization), or an exposure that directly or indirectly references a securitization exposure.

Traditional and synthetic securitizations, are transactions in which:

- All or a portion of the credit risk of one or more underlying exposures is transferred to one or more third parties;
- The credit risk associated with the underlying exposures has been separated into at least two tranches reflecting different levels of seniority;
- Performance of the securitization exposures depends upon the performance of the underlying exposures;
- All or substantially all of the underlying exposures are financial exposures (such as loans, commitments, credit derivatives, guarantees, receivables, asset-backed securities, mortgage-backed securities, other debt securities, or equity securities);

Synthetic securitizations are different from traditional securitizations in that they transfer credit risk through the use of credit derivatives or guarantees. Resecuritizations are securitizations where more than one underlying exposure is directly or indirectly a securitization exposure. Securities backed by government agencies, such as the Federal National Mortgage Association and Federal Home Loan Mortgage Corporation, or guaranteed by the Government National Mortgage Association or Small Business Administration, typically are not credit tranced; therefore would not meet the regulatory capital definition of a securitization and would not be included as part of our reported securitization exposures.

We do not engage in securitizing assets as originator or sponsor of securitization special purpose entities (“SPEs”). We are not affiliated with a securitization SPE. We do not apply credit risk mitigation to our securitized exposures and do not have exposure to securitization guarantors. We may hold securitization exposures on balance sheet as part of our fixed income trading operations for facilitating customer demand. Securitization exposures held for trading may give rise to multiple types of risks including, but not limited to, credit risk, liquidity risk, and market risk. To minimize these risks, risk management performs a daily review of securitizations held in market-making inventories and securitization exposures are constrained through position limits, aging limits, and sensitivity limits.

We do not hold any off-balance sheet securitization exposures; therefore the following tables are limited to on-balance sheet securitization exposures.

The following table presents securitizations by exposure type.

<i>\$ in millions</i>	December 31, 2021
Residential mortgages	\$ 16
Asset-backed securities	11
Total exposure	\$ 27

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To calculate risk-weighted assets for securitizations, we use the Simplified Supervisory Formula Approach (“SSFA”). If the SSFA cannot be applied due to data limitations, a 1,250% risk-weight is applied to the exposure.

The following table presents securitization exposures by risk-weight bands.

<i>\$ in millions</i>	December 31, 2021	
	Exposure	SSFA risk weighted assets
Risk Weight Bands		
20%	\$ 13	\$ 3
> 20% to 50%	8	3
> 50% to 100%	—	—
> 100% to 500%	—	—
> 500% to 1250%	6	41
Total	<u>\$ 27</u>	<u>\$ 47</u>

Equities not subject to the market risk rule*Overview*

Our equity investments that are not subject to the market risk rule include private equity investments, including fund investments, company-owned life insurance (“COLI”), Federal Home Loan Bank (“FHLB”) stock, Federal Reserve Board (“FRB”) stock, and community development investments, as well as related investment commitments. Certain of our equity investments are made for strategic purposes or for maintaining relationships, including our private equity investments, community development investments and COLI investments. The FRB and FHLB stock are statutory investments required by regulation in order for us to be a member of those organizations.

Generally, we apply the Simple Risk-Weight Approach (“SRWA”) to our equity investments not subject to the market risk rule, under which a prescribed risk weight is applied to the adjusted carrying value for each type of equity exposure. Under the SRWA, the risk-weighted asset amount for each equity exposure is calculated by multiplying the adjusted carrying value of the equity exposure by the applicable regulatory prescribed risk weight. For our COLI we use the Full Look-Through Approach (“FLTA”). Refer to our accounting policies in Note 2 - Summary of Significant Accounting Policies in our 2021 Form 10-K, and any additional relevant references provided in the Road Map on page 3 of this report for information on our equities not subject to the market risk rule, including valuation techniques and assumptions used in these valuations.

The following table includes amounts of equities not subject to the market risk rule included in our Condensed Consolidated Statements of Financial Condition and the types and nature of investments.

<i>\$ in millions</i>	December 31, 2021			
	Nonpublic	Public	COLI	Total
Balance sheet carrying value of equities not subject to the market risk rule	\$ 422	\$ —	\$ 1,013	\$ 1,435

Total net realized gains arising from sales and liquidations of equities not subject to the market risk rule were insignificant for the three months ended December 31, 2021.

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The following table summarizes the capital impact of equities not subject to the market risk rule which is calculated by multiplying each risk-weighted asset amount in the table below by the minimum total risk-based capital ratio of 8%.

<i>\$ in millions</i>	December 31, 2021		
	Exposure ⁽¹⁾	Risk-weighted asset	Capital impact of risk-weighted asset total
Simple risk-weight approach:			
0%	\$ 25	\$ —	\$ —
20% - 100%	264	227	18
300% 600%	159	609	49
Full look-through approach	961	2,038	163
Total	\$ 1,409	\$ 2,874	\$ 230

(1) Excludes \$26 million of equities not subject to the market risk rule which are direct deductions from our Tier 1 capital.

Interest rate risk for non-trading activities

Refer to the "Risk Management - Market Risk - Interest Rate Risk - Banking Operations" section of MD&A of Part I, Item 2 of our Q1 2022 Form 10-Q and Part II, Item 7 of our 2021 Form 10-K, as well as any additional relevant references provided in the Road Map on page 3 of this report for information on our interest rate risk related to non-trading activities.

Forward-Looking Statements

Certain statements made in this Basel III Public Disclosure document may constitute “forward-looking statements” under the Private Securities Litigation Reform Act of 1995. Forward-looking statements include information concerning future strategic objectives, business prospects, anticipated savings, financial results (including expenses, earnings, liquidity, cash flow and capital expenditures), industry or market conditions, demand for and pricing of our products, acquisitions, divestitures, anticipated results of litigation, regulatory developments, and general economic conditions. In addition, any statement that necessarily depends on future events, is intended to identify forward-looking statements. Forward-looking statements are not guarantees, and they involve risks, uncertainties and assumptions. Although we make such statements based on assumptions that we believe to be reasonable, there can be no assurance that actual results will not differ materially from those expressed in the forward-looking statements. We caution investors not to rely unduly on any forward-looking statements and urge you to carefully consider the risks described in our filings with the SEC from time to time, including our most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, which are available at www.raymondjames.com and the SEC’s website at www.sec.gov. We expressly disclaim any obligation to update any forward-looking statement in the event it later turns out to be inaccurate, whether as a result of new information, future events, or otherwise.